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Exclusive Agent

The Cumberland Yacht Harbor

The Cumberland Yacht Harbor is Featured Property on National Waterfront Home Web Site

Nashville, TN – The Cumberland Yacht Harbor, a \$200 million private, planned waterfront community that will be located five miles east of downtown Nashville, is a featured property on the national website www.waterviewhome.net and in the June edition of the Internet-based Golf Course Home New Communities newsletter. Both publications are online resources for executives looking to purchase homes in master-planned waterview and golf communities throughout the United States.

“Within the first few hours after the information on the Cumberland Yacht Harbor appeared on these internet sites, traffic on our website increased by 30 percent,” said Jim Varallo, one of the exclusive sales representatives of the Cumberland Yacht Harbor project. The Cumberland Yacht Harbor website is www.cumberlandyachtharbor.com.

“The sophisticated audience receiving these internet communications seems to recognize the value and opportunity available at the Cumberland Yacht Harbor. I think part of the appeal is the project’s location so close to downtown Nashville,” added Varallo. “Corporate executives moving into the Nashville area with corporate headquarters want the accessibility of being close to their offices, on the water in Davidson County, near first class golf courses and the airport.”

The Cumberland Yacht Harbor offers 181 luxury villas in a gated community, alongside a 13.5 acre harbor with 200 boat slips. The community is on a 43-acre site just five miles from Nashville’s coliseum /LP Field, the soon-to-open Schermerhorn Symphony Center, and the popular attractions along Lower Broadway. Located at mile marker 193.2 on the Cumberland River, close to Briley Parkway /Lebanon Road interchange and the Gaylord Opryland complex, The Cumberland Yacht Harbor will provide boaters access to the world through the Tombigbee Inland Waterway.

“People who have already purchased villas at the Cumberland Yacht Harbor say that it offers them a ‘third coast’ lifestyle,” noted Varallo. Buyers from California, Florida and New York, in addition to Tennessee, have already reserved villas. Pre-construction discounts are still in effect. People on the pre-construction reservation list receive pre-construction pricing as well as priority choice of villa locations and vantage points.

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